



# Weekly Market Report

October 12, 2020

**Watch out!** Important updates on these items.

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**Freight Rates**—West Coast capacity remains tight due to a lack of inbound freight from East Coast. CA rates continue to increase because of this. Texas and the Pacific Northwest are also seeing increased rates due to capacity issues.

We continue to feel the effects of multiple heat waves, with continued high markets and fair to poor quality on most CA veg and strawberries. Growers have lost many acres and the quality of remaining product will show the damage from the multiple weather events. Supplies will be very limited on many commodities and pro-rates will be necessary. These conditions are expected to last several weeks.

**Avocados:** Seeing much less USA/CA old crop fruit in house; mix is almost 100% Flora Loca new crop from Mexico. Lower oil content in the new crop fruit will continue to cause issues with slow and uneven ripening, in addition to the very green skin appearance. Pricing will be slightly lower on all sizes and grades, except the 70ct #2s—size curve is still heavy to larger fruit.

- **Asparagus:** Markets are higher as supplies from Mexico are down; Peru also has limited availability.
- **Beans:** Green bean markets are much higher as Eastern supplies are limited. Snipped Bean prices are also much higher. French bean markets are steady.
- **Cantaloupe:** Markets are much higher as the CA season finishes up and the AZ production is slow to start.
- **Cauliflower:** Markets are higher.
- **Corn:** Markets remain elevated. NY is finished up and GA is slow to start. We'll have limited supplies and will be pro-rating based on availability. We should start to see some relief in another 10-14 days.
- **Dairy:** Cheese markets remain high; eggs slightly higher. Butter and milks are stable.
- **Green Pepper:** Markets remain elevated as supplies are slow to start in GA. We should start to see some increased supplies at end of next week. **Mini Sweet Peppers** are in short supply; pricing remains strong.
- **Iceberg Lettuce:** Markets are slightly lower but are expected to turn higher again as the Salinas season finishes up.
- **Leaf Items:** Markets are much higher with very limited supplies.
- **Mango:** Supplies are very limited as transportation from Brazil is delayed. Markets are much higher.
- **Oranges:** Shipping all Valencia oranges; markets are high and quality only fair. This will continue until we transition to Navels in a few weeks.
- **Pineapple:** Headed into week two of a transportation strike/blockades in Costa Rica over gov. imposed taxes. This will start to effect exports of this week's packing. We do not expect to be able to export any pineapples from Costa Rica this week, so whatever is in transit or already here will be it for the short term until a resolution is reached. We have ample product in house; pricing is steady or up slightly. If this continues, we may see much higher pricing in weeks ahead.
- **Raspberry:** Markets are higher with fair quality.
- **Romaine:** Markets remain elevated on whole romaine and hearts.
- **Salad Mixes:** Markets are higher. Quality will be an issue as raw supplies are just fair. Heavy pro-rates on all.
- **Strawberry:** Markets higher as demand far exceeds supply. Quality will be only fair. All inbounds are showing defects; bruising and leakage.
- **Stem berries:** Will not be available.



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## NOTABLE UPDATES

### VEGETABLES

**Arugula:** Markets are steady. **Quality remains fair at best.**

**Baby Kale:** Markets are steady. **Quality remains fair at best.**

**Baby Lettuce:** Baby lettuces are available.

**Baby Spinach:** Markets are steady. **Quality remains fair at best.**

**Baby Squash:** Baby zucchini is available. Sunburst and green patty are hit or miss; pre-orders are best.

**Baby Veg:** Supplies are steady on all, however, sales are slow. Pre orders and/or substitutions may be needed.

**Broccoli:** Markets are slightly higher.

**Broccoli/Cauliflower Florets:** **Markets are higher and very limited; quality will be an issue due to limited raw product. Expect pro-rates.**

**Broccolini:** Markets are steady.

**Brussels Sprouts:** **Markets are higher as demand is increasing.**

**Cabbage:** Markets are slightly lower as supplies are improving.

**Carrots:** Markets are slightly lower as Canadian production has started.

**Celery:** Markets are steady.

**Cilantro:** Markets are steady.

**Citrus:** Florida juice oranges are in stock; **ORA13**. FL grapefruit is now in stock.

**Cucumbers:** Markets are steady. **Euro cucumber markets are higher due to limited supplies. Mini cucs are also in short supply.**

**Eggplant:** Markets are slightly higher.

**Garlic:** Markets are steady.

**Ginger:** Markets are steady.

**Greens:** Markets are slightly lower as supplies are improving.

**Green Onions:** Markets are steady.

**Herbs: Israeli Mint**—availability and quality beginning to resume normal levels because of cooler temps.

**Onions: Red, Yellow** markets are steady. **White Onion** prices steady. **PA sweet onions** are steady from Washington and Peru.

**Peas: Sno peas** and **sugar snap** markets are steady.

**Peppers: Red Pepper** supplies are steady; demand is good. Pricing stable. **Yellow Pepper** supplies and pricing remain steady.

**Potatoes:** New crop Norkotah **russet potato** markets are steady. **Red** Markets are lower as supplies increase from new regions. **Yukons** are steady. **Sweet Potato** prices are steady for this week.

**Spring Mix:** Markets are steady. **Quality remains fair at best.**

**Squash:** Markets are lower as supplies from GA are improving.



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## NOTABLE UPDATES

### FRUITS

**Apples & Pears:** Apple markets steady; **pears remain high but are starting to ease.**

**Bananas:** Supplies and pricing are steady.

**Blackberries:** Markets are steady.

**Blueberries:** Markets are steady.

**Grapes:** Markets are steady.

**Honeydew:** Markets are slightly higher and fruit is showing lots of scarring and discoloration externally, but are cutting nicely.

**Lemons:** Markets are steady. New crop Mexican lemons have started.

**Limes:** Supplies are steady; pricing will start to creep up next week due to less volume coming. December is still projected to see much higher pricing.

**Plantain:** Supplies and pricing will be steady but still strong.

**Stone Fruit:** CA **peaches, nectarines** and **plums** are in stock. **Cherries** are finished. **Nectarines** will finish soon.

**Watermelon:** Markets are slightly higher as we head into a transition of growing areas; quality has been fair.

### TOMATOES

**Tomatoes, rounds/romas:** Round market will remain elevated as growing regions are about to transition. Roma markets are also elevated in both US and Mexico.

**Grape & Cherry:** Grape and cherry markets also increasing slightly.