



Weekly Market Report

September 14, 2020

Watch out! Important updates on these items.

Freight Rates—West Coast capacity remains tight due to a lack of inbound freight from East Coast. CA rates continue to increase because of this. Texas and the Pacific Northwest are also seeing increased rates due to capacity issues.

An intense heat wave last weekend and early this week in CA will have both short and long-term effects on numerous items. Temps in Salinas Valley were 100-110 with some outlying areas even higher. All lettuce items, broccoli, cauliflower, celery, parsley, cilantro and especially strawberries will show effects of heat crop losses and supply gaps will cause markets to spike as we wind down in this region.

Avocados: Mexico—we now have Flora Loca crop in house. Fruit has low oil content, which is typical for early Loca fruit. We'll see much greener skin color and uneven ripening within the case. Fruit will take longer to come up than Negra crop as well. Expect to see improvement in oil content in Loca fruit in another week or so. Pricing will be steady this week. CA—Del Rey is expecting to have CA fruit though this month. Peru—pretty much done.

- **Blackberries:** Markets remain elevated.
- **Blueberries:** Markets are higher and we are finished with pints and will be shipping only 6oz containers.
- **Broccoli:** Markets are higher and quality will only be fair.
- **Broccolini:** Markets are higher.
- **Cauliflower:** Markets are higher and we expect to see some yellowing due to extreme heat.
- **Cilantro:** Markets are higher. We should expect to see heat related issues over the next few weeks.
- **Corn:** Markets are much higher. NY and VA are finishing up and GA is slow to start.
- **Dairy:** Cheese and butters increasing; eggs and milk stable.
- **Garlic:** Markets remain elevated and supplies are very limited; will be sourcing from multiple growing regions to cover demand.
- **Ginger:** Markets remain elevated and supplies are very limited; will be sourcing from multiple growing regions to cover demand.
- **Herbs: Tarragon** will be extremely tight for the next week from Israel. Colombia has about 60% of capacity up and running. **Dill** availability is still finally starting to resume normal levels; should be back to normal on costs and infeed by the end of month. **Oregano**—suffering from humidity, resulting in arrivals with some black leaves. **Mint**—from Israel is suffering from availability and slight quality issues due to heat wave. Expected recovery at end of month.
- **Iceberg Lettuce:** Markets are higher and quality will be only fair.
- **Peas: Sno peas** and **sugar snap** markets remain elevated.
- **Red Pepper:** Supplies are pretty steady, demand is very good. Pricing will be up somewhat for next week.
- **Romaine:** Markets remain elevated on whole romaine and hearts.
- **Strawberry:** Hot weather will lead to quality issues and shortened shelf life. Markets are higher.
- **Stem berries**—will not be available.



Weekly Market Report

September 14, 2020

NOTABLE UPDATES

VEGETABLES

- Arugula:** Markets are steady. **Quality will be an issue due to last week's heat.**
- Asparagus:** Markets are slightly lower.
- Baby Kale:** Markets are steady. **Quality will be an issue due to last week's heat.**
- Baby Lettuce:** Baby lettuces are available. **Frisee will be limited for the next few weeks.**
- Baby Spinach:** Markets are steady. **Quality will be an issue due to last week's heat.**
- Baby Squash:** Baby zucchini is available. Sunburst and green patty are hit or miss.
- Baby Veg:** Supplies are steady on all, however, sales are slow. Pre orders and/or substitutions may be needed.
- Beans:** Green bean markets are steady. French bean markets are steady.
- Broccoli/Cauliflower Florets:** **Markets are very limited and quality will be an issue.**
- Brussels Sprouts:** Markets are steady.
- Cabbage:** **Markets are higher as supplies are limited.**
- Carrots:** Markets are slightly lower as Canadian production has started.
- Celery:** Markets are steady.
- Citrus:** We are shipping all CA Valencia **oranges**; markets are up, and all of the fruit is on the larger size. **113ct and 88ct are in short supply and will be until Navels start; should be Oct dependinf on weather. FL oranges will start last week in Sept.** CA **Grapefruit** is finishing up and FL starting in a few weeks.
- Cucumbers:** Markets are slightly higher. **Euro cucumber** markets are higher due to limited supplies. Mini cucs are also in short supply.
- Eggplant:** **Markets are higher as supplies are limited.**
- Greens:** Markets are steady. Mustard and turnip greens will be limited.
- Green Onions:** Markets are steady.
- Leaf Items:** Markets are slightly higher.
- Onions:** **Red, Yellow** markets are steady. **White Onion** prices steady. **PA sweet onions** will finish soon as rain has ended the season. Will go to Peru next.
- Peppers:** **Green Pepper** markets are higher as we start to wind down production in northeast and move to NC and GA. **Mini sweet pepper** supplies are improving; pricing steady for now. **Red Pepper** supplies are pretty steady; demand very good. Pricing will be up somewhat for next week. **Yellow Pepper** supplies and pricing remain steady.
- Potatoes:** New crop Norkotah **russet potatoes** have started. Prices will begin to improve over the next few weeks. **Red** Markets are lower as supplies increase from new regions. **Yukons** are steady. **Sweet Potato** prices are steady for this week.
- Salad Mixes:** **Markets are limited and quality will be an issue.**
- Spring Mix:** Markets are steady. **Quality will be an issue due to last week's heat.**
- Squash:** Markets are slightly higher as rain in the region has slowed production.



Weekly Market Report

September 14, 2020

NOTABLE UPDATES

FRUITS

Apples & Pears: New crop Bartlett pears from CA and WA have arrived. New crop Bartlett and Anjou Pears from WA state have arrived. Bosc pears remain high.

Bananas: Supplies and pricing are steady.

Cantaloupe: Markets are steady.

Grapes: Markets are steady.

Honeydew: Markets are steady.

Lemons: Markets are steady. New crop Mexican lemons have started.

Limes: Steady supplies and pricing.

Mango: Supplies from Mexico are finishing and we will transition into Brazil over the next week.

Plantain: Supplies and pricing will be steady but still strong.

Pineapple: Supplies are better, demand is also good. Pricing steady.

Raspberry: Markets are steady.

Stone Fruit: CA and local **peaches** in stock. CA **white peaches**, **yellow/white nectarines** and **plums** are in stock. Washington State **cherries** are finished.

Watermelon: Markets are steady.

TOMATOES

Tomatoes, rounds/romas: Round market is increasing as supply is tight in US and Mexico. Roma markets are also increasing as product has become tight in the US and Mexico.

Grape & Cherry: Grape and cherry markets are flat to last week.