



# Weekly Market Report

August 10, 2020

**Watch out!** Important updates on these items.

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**Freight Rates**—West Coast capacity remains tight due to a lack of inbound freight from East Coast. CA rates continue to increase because of this. All other major shipping points remain relatively stagnant at this time.

**Avocados:** The Mexican old crop season is quickly winding down. New crop Flora Loca is just getting started; fruit is showing low oil content. Big fruit in short supply, especially 40ct and larger. This will continue throughout the month of August. We'll see a stronger 48ct and larger market for next 4 weeks. #2 supply is limited as there is not a lot of fruit with new crop. Growers are now harvesting #2; we expect some of that business towards #1. **CA**—Expecting fruit to last through August. **Peru**—Expecting to have fruit through August and into Sept. Pricing is very aggressive on Peru fruit. We do have some fruit in house ; you'll see green skin and some uneven ripeness as compared to Mexican Negra crop. These may take a little longer to ripen and may have uneven ripening in the carton. Pricing will be slightly lower next week on #1/48ct.

- **Blackberries:** Markets remain elevated.
- **Cantaloupe:** Cantaloupe markets remain elevated as extreme heat in the growing region has slowed production.
- **Cheese:** Still high, but coming off the record prices.
- **Dairy:** Cheese still high, but coming off record prices. Eggs and butter stable for now.
- **Garlic:** Markets remain elevated and supplies are very limited; will be sourcing from multiple growing regions to cover demand.
- **Ginger:** Markets remain elevated and supplies are very limited; will be sourcing from multiple growing regions to cover demand.
- **Limes:** The current lime market remains very strong, and is expected to remain high throughout the month of August. Based on historical data, these trends will likely continue into September. Some small size new crop fruit is beginning to hit market; may see some price relief on small fruit but large sizes will remain strong.
- **Peppers:** **Green Pepper** Markets are steady. **Mini Sweet Pepper** supplies are still limited. Pricing will remain strong, may see supply gaps. **Red Pepper** supplies are improving, pricing is leveling out to more normal levels. **Yellow Pepper** supplies remain light; pricing is still strong, may see supply gaps.
- **Pineapple:** Supplies are still light. Pricing will remain strong through the summer, perhaps into September. Summer time fruit can also have high translucency to the internal flesh.
- **Potatoes:** **Russet** potato markets are elevated and will remain elevated for the season. **Red** markets are lower as supplies increase from new regions. **Yukon** are steady. **Sweet Potato** prices are steady for this week.
- **Raspberry:** Markets are higher and quality has been poor.
- **Romaine:** Markets remain elevated on whole romaine and hearts. Growers expect prices to remain elevated into late August.
- **Strawberry:** Strawberry markets remain high. Quality is improved due to cooler temps.
- **Stem berries**—7 day pre-order only.



We make it **happen.**

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## NOTABLE UPDATES

### VEGETABLES

**Arugula:** Markets are steady.

**Asparagus:** Markets are steady.

**Baby Kale:** Markets are steady.

**Baby Lettuce:** Baby lettuces are available.

**Baby Spinach:** Markets are steady.

**Baby Squash:** Baby zucchini is available. Sunburst and green patty have been unavailable.

**Baby Veg:** Supplies are steady on all, however, sales are slow. Pre orders and/or substitutions may be needed.

**Beans:** Green bean markets are steady. French bean markets are steady.

**Broccoli:** Markets are steady.

**Broccoli/Cauliflower Florets:** Markets steady.

**Broccolini:** Markets are steady.

**Brussels Sprouts:** Markets are slightly lower.

**Cabbage:** Markets are steady and supplies are available from Mid-Atlantic growing regions.

**Carrots:** Markets are steady.

**Cauliflower:** Markets are steady.

**Celery:** Markets are steady.

**Cilantro:** Markets are steady.

**Citrus:** We are shipping all CA Valencia oranges; markets are steady. 113ct oranges are very tight for next few weeks. 88ct orange supplies are limited due to increased demand from USDA relief programs across the country. Shipping all CA grapefruit.

**Cucumbers:** Markets are steady as production increases on the East Coast. Pickle cucumbers are slightly higher. **Euro cucumber** markets remain elevated.

**Corn:** Markets are back to normal levels as the supply is able to meet demand.

**Eggplant:** Markets are steady.

**Greens:** Markets are steady. Local production is in full swing.

**Green Onions:** Markets are steady.

**Herbs:** **Oregano** continues to suffer with poor quality. Future Fall crops should be in better condition. **Dill** from Mexico and Colombia continues to struggle due to rains and high temperatures. Availability is low!

**Iceberg Lettuce:** Markets are slightly lower.

**Leaf Items:** Markets are steady.

**Onions:** **Red, Yellow** markets are easing and prices will begin to lower. **White Onion** prices steady. **PA sweet onions** will start next week.

**Peas:** Sno peas and Sugar snaps markets are slightly lower as demand is way down.

**Salad Mixes:** Markets are steady. Chopped romaine will start being pro-rated starting next week. This is due to rain and hail in Mexico.

**Spring Mix:** Markets are steady.

**Squash:** Markets are steady. Local production is in full swing.



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## NOTABLE UPDATES

### FRUITS

**Apples & Pears:** New crop Bartlett pears from CA have arrived. Bosc and red pears from CA will arrive this week.

**Bananas:** Supplies and pricing are steady.

**Blueberries:** Blueberries markets are steady. Full pint containers from New Jersey and Canada.

**Grapes:** Markets are steady.

**Honeydew:** Markets are steady.

**Lemons:** Markets are steady. New crop Mexican lemons have started.

**Mango:** Supplies from Mexico. Markets are steady.

**Plantain:** Supplies and pricing will be steady but still strong.

**Stone Fruit:** CA and local **peaches** in stock. CA **white peaches**, **yellow/white nectarines** and **plums** are in stock. Washington State **cherries** now in stock.

**Watermelon:** Markets are steady.

### TOMATOES

**Tomatoes, rounds/romas:** Round market is flat as production picks up in Tennessee and Alabama. Mexico is working through supply issues but market is stable. Roma markets are flat in both US and Mexico.

**Grape & Cherry:** Grape and cherry markets are flat to slightly down this week.