



Weekly Market Report

April 8, 2019

Watch out! Important updates on these items.



CELERY ALERT! Markets are at record highs! Rain in growing region has damaged the crop. Supplies are critically short with no relief in sight.

BROCCOLINI ALERT! Supplies are very limited due to weather slowing production.

- **Avocados:** This week we are experiencing issues at the entry ports to the US borders with Mexico. Resources at border crossing are limited; delays up to 2-3 days for shipments. Harvests are down about 50% of active fields. Growers struggling to procure premium fruit. Large group of Mexican farmers that continue to block roads to protest lack of funds from Mexican gov. Costs are up significantly on all sizes and grades. ALSO NOTE: Mexican holiday of Holy Week is 4/17- 4/20. Fields will be closed during the holiday, and could disrupt availability. CA harvest has started with very light supplies in next several weeks. Projection is this season's harvest will be 60% less this year. Peru crop is looking to be lighter by about 20% this year. Should see fruit in April or May with peak season in June. The high priced and limited supplies are expected to continue for at least the next month.
- **Baby Veg:** We are still seeing limited supplies on certain items. Tops of the product are showing weather damage.
- **Broccoli & Cauliflower Florets:** Floret prices are steady this week as supplies are limited. Broccoli florets being prorated.
- **Broccolini:** Supplies still very limited and prices are higher. We should see some relief in about 10 days.
- **Celery:** Markets remain high as rain in growing has damaged the crop. Supplies are critically short with no relief in sight.
- **Green Leaf Filets:** Will be very limited for the next 10-14 days.
- **Lemons:** Markets remain high due to rain in the growing region. Smaller fruit is limited and we may have to sub 165ct for 200ct this week.
- **Limes:** Markets remain elevated but prices are slightly lower as supplies slowly increase.
- **Onions:** Red/yellow onions from Pacific Northwest are finishing up; new crop is delayed due to cool weather. Markets remain elevated. Sweet Onions are new crop from Mexico.
- **Pineapple:** Markets are very active; supplies lighter than expected. Easter demand will also begin to impact overall availability and pricing. Pricing is stronger for this week and could potentially get higher as we near the holiday.
- **Romaine:** Markets remain high; expect quality issues as numerous frost events in growing region will hurt quality over the next several weeks.
- **Salad Mixes:** Prices are steady and quality is improved on most items. Chopped romaine quality remains an issue.
- **Sweet Potato:** Prices are elevated and may go higher as growers are seeing very low yields. Supplies are expected to remain tight all year.
- **White Onions:** Will be very limited and prices are high. New crop from Mexico.



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NOTABLE UPDATES

VEGETABLES

Asparagus: Markets are steady. Supplies have peaked from Mexico and prices expected to increase over week leading into heavy Easter demand.

Arugula: New growing region has started; organic still gapping.

Baby Lettuce: Supplies are steady.

Baby Spinach: New growing region has started; supplies and quality improving.

Baby Squash: Sunburst and green patty pan seem to be strong. Baby zucchini is limited.

Beans: **Green Bean** markets are steady. **Snip bean** supplies are still steady but we are monitoring the bushel green bean supply. **French bean** supplies are steady.

Broccoli: Markets are lower as supplies and quality have improved.

Brussels Sprouts: Markets remain high; quality only fair.

Cabbage: **Green** markets are steady. **Red Cabbage** remains high.

Carrots: Markets are slightly higher.

Cauliflower: Markets are lower and quality good.

Cilantro: Markets are steady.

Corn: Markets steady.

Cucumbers: Markets are steady with supplies from Mexico, Honduras and FL. **Euro cucumber** markets steady.

Eggplant: Markets are steady.

Garlic: Markets are steady.

Greens: Markets are steady.

Green Onions: Markets back to normal levels.

Herbs: Harvest of Dill in Mexico has slightly improved, but still is not back to max performance.

Iceberg: Markets are lower with improved quality and supplies.

Leaf Items: Markets are steady as growers are finally able to meet demand.

Peas: Markets are much higher on both Sno and Snap peas.

Peppers: **Green** markets remain elevated as supplies are limited from FL. Mexico is in a gap between growing regions. **Red Pepper** prices are much higher as supplies are limited from Mexico. **Yellow Peppers** remain very high. **Hot House Pepper** markets are steady.

Potatoes: **Burbank** are in stock now. Market is slightly higher; quality is good on storage product. **Red** market is higher. **Yukon** prices are steady. Quality is good on storage product.

Spring Mix: New growing region has started; supplies and quality are improving.

Squash: Markets are steady. Hard-shell markets are steady.



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FRUITS

- Apples & Pears:** Granny Smith apple supplies very light; prices remain high. Washington **Bartlett Pears** are finished and new crop from Chile and Argentina will be slightly higher. Varietal pears (forelles, seckels) from the northwest are finishing up.
- Bananas:** Supplies are getting better; prices should level out. Demand is still very good; might have challenges keeping yellow fruit in house. **Plantain** supplies and pricing steady.
- Blueberry:** Markets are higher as imports finish and the FL season is just getting started.
- Blackberry:** Markets are higher as supplies are limited from both Mexico and Guatemala.
- Cantaloupe:** Markets are steady and supplies are coming from Honduras and Guatemala.
- Citrus:** Navel oranges from CA steady this week. Juice oranges from FL are steady. FL grapefruit in stock.
- Grapes:** Markets are steady.
- Honeydew:** Markets are steady as supplies are coming from Guatemala and Honduras.
- Mango:** Markets are steady as we are starting to see better supplies from Mexico and Guatemala.
- Raspberries:** Markets are higher.
- Stone Fruit:** **Cherries** from Chile are finished. Next availability will be in May. **Peaches and Nectarines** from Chile are finishing up and we will see a gap before domestic production gets started. **Red & Black Plums** from Chile are now in stock.
- Strawberries:** Markets are lower as supplies and quality are better. **Stem Berries are in stock.**
- Watermelon:** Prices are steady; quality improved. Supplies are arriving from Florida.

TOMATOES

- Tomatoes, rounds:** Market is steady as supply out of Mexico and FL is good. Quality and color both good.
- Roma tomatoes:** Supplies are steady as Mexico is still close to the minimums. Color and quality remain good.
- Grape & Cherry:** Availability is steady in both FL and Mexico.