



We make it **happen.**

Weekly Market Report

November 26, 2018



Our annual Toys for Tots Dairy Promotions have begun! Ask your rep for more details.

Watch out! Important updates on these items.

LETTUCE: *Extreme cold weather conditions in Yuma have drastically reduced yields and availability on a number of items. This includes, but is not limited to all lettuce and salad mixes, spinach, arugula, spring mix, and kale. **Concurrently, the recent advisory notice from the CDC regarding romaine lettuce has hit our industry, and has put further demand pressure on an already limited supply of items.** Please be advised that supplies are expected to remain **EXTREMELY** tight through mid-December for all items in this category. We expect potential for light case weights and fair quality, along with limited supplies for all lettuce items. These conditions are industry-wide, and we will continue to monitor and update forecasts as we learn more.*

- **Avocados:** See page 3.
- **Baby Veg:** Supplies have improved on some items; others still short. Cooler overnight temps tend to slow plant growth. Plantings ramping up to accommodate holiday but cooler weather and limited daylight can add extra days to harvest.
- **Baby Squash:** Supplies are still limited due to weather; quality concerns. Green patty pan seems to be most affected right now; may not be able to cover sales.
- **Baby Lettuce:** Supplies remain limited. Doing our best to cover sales and will continue to have mixed labels in house.
- **Beans:** **Green bean** supplies remain limited but are improving. Prices elevated but expected to lower. **Snip Bean** supplies improving and markets expected to lower. **French Beans** steady.
- **Broccoli & Cauliflower:** Growers have been forced to slow/halt production due to cold temps. This has affected all full case commodity product, florets, and other processed items. Prices elevated and supplies tight. We expect these conditions to remain through next week.
- **Cabbage:** Markets are higher as supplies remain limited.
- **Cantaloupe:** Markets remain very high as offshore season has just started.
- **Greens:** **Collard** and **Kale** prices remain high. Local supplies have finished for the year and supplies in the southeast are slow to start.
- **Green Onions:** Markets remain very high. We expect to see some relief in the next few weeks.
- **Herbs:** Rain and frost has affected harvest of rosemary, sage, basil in Colombia and Mexico. Cold temps continue to affect harvest of all herbs.
- **Iceberg Lettuce:** Markets remain elevated as cold weather has slowed production. Expect light case weights and only “fair” quality.
- **Leaf Items:** Markets remain elevated as cold weather has slowed production. Expect light case weights and only “fair” quality.
- **Peppers:** **Green** markets remain elevated but have started to lower as supplies increase from FL and Mexico. **Red** prices remain elevated; **Hot House** markets steady. **Jalapeno**, **Poblano** and **serrano** markets remain elevated but supplies improving from Mexico and FL.
- **Pineapple:** Markets higher as supplies will be limited for the next several weeks.
- **Strawberries:** Markets much higher as CA production finishes up and FL and Mexico delayed. Stem berries very limited this week.
- **Sweet Potato:** Prices are elevated and may go higher as growers are seeing very low yields. Supplies are expected to remain tight all year.
- **Watermelon:** Prices are higher as Mexico is our only source at this time. Sizing will be smaller for a few weeks.



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NOTABLE UPDATES

VEGETABLES

Asparagus: Markets lower with increased supplies and lower demand.

Arugula: Organic supplies still a challenge; prices are much higher. Quality fair at best; light texture and occasional colored leaves due to warm weather.

Baby Lettuce: Supplies remain limited. We will continue to have mixed labels in house in order to cover sales.

Baby Spinach: Supplies will be limited as cold weather has slowed production. Markets are high.

Brussels Sprouts: Markets are higher with increased demand for the holiday.

Celery: Markets are slightly higher and very strong demand.

Cilantro: Markets remain elevated.

Corn: Markets remain high but have started to lower as supplies start from FL.

Cucumbers: Markets are steady with improving supplies. Euro cucumbers remain elevated; prices may go up.

Eggplant: Markets remain elevated.

Herbs: Rain and frost has affected harvest of **rosemary, sage, basil** in Colombia and Mexico. Cold temps continue to affect harvest of all herbs.

Onions: Red and yellow onions are all new crop out of Pacific northwest. Prices are steady. PA sweets are finished and we have Northwestern sweet onions in stock now.

Peas: Markets higher on both snow pea and sugar snaps.

Potatoes: **Norkotah Russet** potato markets are steady this week. **Burbanks** will be in the Idaho codes over the next week or so. GPODs are back in stock. **Red Potato** market is steady. **Red potato** market steady. **Yukon** prices slightly lower as supplies improved.

Salad Mixes: Prices are elevated as raw product supplies are limited due to cold temps.

Spring Mix: Supplies will be limited as cold weather has slowed production. Markets higher.

Squash: Markets steady. Hard-shell markets are slightly higher on spaghetti but steady on acorn and butternut.

TOMATOES

Tomatoes, rounds: Market remains tight. FL supplies are not able to keep up with demand; Mexico is lagging due to weather. Many growers are still not picking daily. Full production for most growers will not start until early to mid-Dec. Quality good, but color might be a problem as we transition between growing regions.

Roma tomatoes: Continue to have limited availability. Weather in Mexico has limited supplies; FL production not able to meet demand. Markets continue to react and is changing almost daily. Quality has been a struggle.

Grape & Cherry: Market remains steady as demand and supply have leveled out. Prices are still a little on the high side, but market continues to remain flat. Grape market continues to remain high. Supplies limited and cannot keep up with demand. Quality is good on both commodities.



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NOTABLE UPDATES

FRUITS

Apples & Pears: Granny Smith apple supplies very light and prices are much higher; expected to remain high. Bartlet, Bosc and Anjou pears are all "new" crop from Washington. Excellent quality and steady prices.

Avocados: Mexico has resumed harvest after 17-day strike. Pipeline is empty along with holiday delays in getting product to ripening centers. Expect continued shortages with some distributors being completely out of fruit through next week. Will be at least 3 weeks before supply chain is replenished. Product coming in will take 4-5 days to ripen. We don't anticipate having ripe fruit to ship until the end of the week, best case scenario. Expect pricing to remain strong, but hopefully some cost relief by next week.

Bananas: Supplies steady; no changes in pricing.

Blueberry: Markets are steady.

Blackberry: Markets are steady.

Citrus: Navel oranges steady this week. Tangerines and juice oranges from FL have started. FL grapefruit in stock.

Honeydew: Markets are steady. AZ and Mexico will have good volume and markets are expected to level off until offshore volume starts in 3-4 weeks.

Lemons: Markets are slightly lower; started to transition to "new crop" CA lemons. Import quality still only fair.

Mango: Quality remains an issue as we finish up with Brazil. Ecuador has started with mostly smaller fruit.

Plantain: Supplies are steady but pricing is higher this week; Colombian growers are coming up short on production.

Raspberries: Markets are steady.

Stone Fruit: **Cherries, nectarines, apricots** all finished until late Dec. **Red and black plums** are both in stock from CA. CA **peaches** finished.

NO CHANGES

Carrots: Markets are steady.

Garlic: Markets are steady.

Grapes: Markets are steady.

Limes: Markets are steady.