



# Weekly Market Report

November 5, 2018

*Lettuce Blends from  
B&W now in stock!*



*Ask your rep for  
a sample!*

**Watch out!** Important updates on these items.

- **Baby Veg:** Baby beets and baby radish supplies are still limited but are slightly improved; sizing will be inconsistent.
- **Baby Squash:** Quality is hit or miss due to rain; prices are high.
- **Baby Lettuce:** Extremely limited due to weather. We are still getting cut significant amounts from our main supplier. We have been filling in elsewhere, however, now that has also become an issue. We expect to have major baby lettuce shorts this week.
- **Beans:** **Green bean** prices remain very limited with very high prices. Supplies very limited. **Snip Bean** prices remain elevated and supplies limited. **French Beans** steady.
- **Broccoli:** Markets remain elevated and are expected to remain elevated for a few weeks.
- **Cabbage:** Markets are higher as supplies are short.
- **Cantaloupe:** Markets remain elevated as CA is finished and AZ limited; 3-4 weeks away from offshore production.
- **Celery:** Markets are slightly higher and very strong demand.
- **Cilantro:** Markets are higher again.
- **Corn:** Markets remain elevated as supplies will be very limited from GA; sizing is small and we don't expect improvement for several weeks until FL gets started.
- **Greens:** **Collard** and **Kale** prices remain elevated with limited supplies locally due to rain and cooler temps.
- **Green Onions:** Markets remain very high. We expect markets to remain elevated possibly until end of year.
- **Herbs:** All harvest is beginning to be affected by rain and cold. We should not experience supply issues. Dill harvest especially affected by cold and rain; crate dill are very limited. NK season is finished and FL is slow to start.
- **Honeydew:** Markets steady as CA finished. AZ and Mexico will have good volume; markets expected to level off until offshore volume starts in 5-6 weeks.
- **Iceberg Lettuce:** Markets are much higher as Salinas starts to wind down. New growing regions are delayed. Expect light case weights and only fair quality.
- **Leaf Items:** Romaine, romaine hearts, and leaf lettuces all remain high as we are gapping between growing regions.
- **Peppers:** **Green** markets are much higher and will remain elevated for several weeks. Supplies from GA are limited due to weather issues. **Red** prices remain elevated; **Hot House** markets steady.
- **Pineapple:** Markets remain elevated as supplies are limited.
- **Sweet Potato:** Prices are elevated and may go higher as growers are seeing very low yields. Supplies are expected to remain tight all year.
- **Watermelon:** Prices are higher as Mexico is our only source at this time. Sizing will be smaller for a few weeks.
- **Yukon Potatoes:** Markets remain high as quality has been an issue from multiple growing regions due to weather issues.



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## NOTABLE UPDATES

### VEGETABLES

**Asparagus:** Markets are steady.

**Arugula:** Organic supplies still a challenge; prices are much higher. Quality fair at best; light texture and occasional colored leaves due to warm weather.

**Baby Lettuce:** Supplies have started to improve; some varieties may still be limited.

**Baby Spinach:** Supplies are slightly improved.

**Brussels Sprouts:** Markets steady with good supplies.

**Cauliflower:** Markets are slightly higher.

**Cucumbers:** Markets are higher as supplies limited from GA and Mexico. **Euro cucumber** markets remain elevated but supplies are improving and markets expected to lower next week.

**Eggplant:** Markets slightly higher; supplies are down locally and Georgia will be delayed. Mexico has started but it will be a few weeks until we see better supplies.

**Herbs:** Markets currently steady. Cooler temps will effect some harvest, but will have enough lines of supply. Israeli herb market fully in season. **Crate dill supplies are very limited. NJ season is finished and FL is slow to get started.**

**Onions:** Red and yellow onions are all new crop out of Pacific northwest. Prices are steady. PA sweets are available.

**Peas:** Markets higher on both snow pea and sugar snaps.

**Potatoes:** **Norkotah Russet** potato markets are steady this week. **Burbanks** will start in a week. GPODs will be back in stock next week. **Red Potato** market is steady.

**Salad Mixes:** Shredded lettuce and salad mixes back to normal. Cabbage products are up due to limited supply of raw.

**Squash:** Supplies and prices slightly improving. Hard-shell markets steady.

### TOMATOES

**Tomatoes, rounds:** Market remain elevated. CA product no longer has good enough quality to ship to East Coast. FL production is still limping along and cooler weather not helping. Production will not be in full swing for another two weeks. Larger size fruit out of FL is limited due to the cooler temps. Quality is good but color might be a problem as we transition between growing regions.

**Roma tomatoes:** Market still high. Supplies from Mexico continue to be limited due to rain and cold. CA and South-eastern product are no longer available while FL product is slowly coming on. Markets will remain high potentially through end of the month until FL production increases.

**Grape & Cherry:** Cherry markets seems to be cooling off slightly as we start to see increased product from FL. Grape market seems to be going opposite direction. Grapes are limited in supply and have been difficult to load as a result of the cooler weather. Demand for cherries and grapes continues to exceed supply which will keep prices on the high side for another couple weeks. Quality on both are good right now.



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## NOTABLE UPDATES

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### FRUITS

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**Apples & Pears:** Apples from WA are steady. Bartlet, Bosc, Anjou Pears are all “new” crop from WA. Excellent quality and steady prices.

**Avocados:** Mexico suspended harvest last week due to some growers being discontent with lower prices. In addition, it was Day of the Dead holiday Thurs/Fri, so work stoppage continued. Gov. talks happening; more radical growers are packing and shipping Mexican product to the US. No resolution has been reached yet, but hopeful that this will be resolved today. We have ample inventory to get thru majority of this week but we may see shortages or need to sub specs if this isn't resolved by end of this week. **Pricing will be higher on all grades and sizes this week.**

**Bananas:** Supplies steady; no changes in pricing.

**Blueberry:** Markets slightly lower as supplies start to increase from multiple growing regions.

**Blackberry:** Markets are steady; quality is better.

**Citrus:** Valencia **oranges** finished; shipping all Navel oranges out of the CA orange codes. **Tangerines** from FL have started. FL **grapefruit** is stocked.

**Lemons:** Markets are slightly lower; started to transition to “new crop” CA lemons. Import quality still only fair.

**Limes:** Markets are steady but are expected to go higher in the next few weeks.

**Mango:** Markets are steady and supplies from Brazil are steady. Ecuador will start in a few weeks.

**Plantains:** Supplies steady; pricing unchanged.

**Raspberries:** Markets are steady.

**Stone Fruit:** **Cherries, nectarines, apricots** all finished until late Dec. **Red and black plums** are both in stock from CA. CA **peaches** are winding down.

**Strawberries:** Markets are steady and quality is just fair. **Stem Berries will have limited availability as fruit is running smaller.**

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## NO CHANGES

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**Carrots:** Markets are steady.

**Garlic:** Markets are steady.

**Grapes:** Markets are steady.

**Spring Mix:** Supplies are steady and quality is good.