



We make it **happen.**

# Weekly Market Report

October 9, 2017

Check our **Homegrown Hub** Local Report for new items throughout the season!

## What's New?

◇ **Fresh cranberries now in stock!**

## Watch out! Important updates on these items.

- **Apples & Pears:** Large Granny Smith supplies continue to be extremely short. Growers expect 88s and larger to remain scarce through entire shipping season. Prices remain very high. There will be definite cost advantage to switching to 100 size. Pink Ladies are gapping; these will be back at the end of Oct.
- **Asparagus:** Markets continue to lower and will be at normal ranges by next week.
- **AVOCADOS:** Field pricing in Mexico is beginning to settle. Growers are pricking steadily, despite the decrease in fob pricing seen throughout the U.S. Size 48's and 60's currently represent 60% of all fruit packed in Mexico at this time. 40 ct. and larger still hard to come by. Improving supplies of Organic Avocados; seeing some price relief in the next week. Chilean fruit is still making its way to the U.S. market, and at significantly lower costs.
- **Cauliflower:** Markets remain elevated but are starting to improve. Florets are being prorated and prices are higher.
- **Green Onions:** Supplies critically short. Extreme heat followed by heavy rains has led to a severe shortage. Prices are very high.
- **Herbs:** We continue to have Colombian chives in house. Israeli chives will be here for shipping Oct. 10th. Availability will be limited for the first couple weeks as supplies get going, but should not be an issue after that.
- **Iceberg Lettuce:** Prices continue to rise due to the effects of the extreme weather in Sept. Sizing is small with light case weights. Will be a rough ride for the next 6 weeks.
- **Lettuces, Processed:** Due to the weather Mexico and CA has had over past month, we are being prorated; expect prices to go higher on **broccoli florets 6/3# and 4/3#, chopped romaine 6/2#, shredded lettuce 4/5#, chopped lettuce 4/5#. Will continue for about 3 weeks.**
- **Mushrooms:** Suppliers are raising prices on all mushrooms. Several factors causing this, the biggest being labor and transportation. Effective this week we will see all prices increase.
- **Watermelons:** prices are much higher as we transition to Mexican product; expect costs to more than double!



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## NOTABLE UPDATES

### VEGETABLES

**Beans:** Green Bean and French Bean prices steady.

**Broccoli:** Markets remain active. We will see mis-shaped buds and uneven color. Florets are being prorated and prices are higher.

**Brussels Sprouts:** Markets steady; quality improving.

**Corn:** NY is slowing down due to cooler night temps but demand is lower so prices remain stable.

**Cucumbers:** Prices and supplies are improved; multiple regions are producing. Prices lower. **Hothouse** product prices remain steady.

**Leaf Items:** Romaine, green leaf, red leaf, and romaine heart markets are higher. Quality will be fair; expect margin burn and possible internal burn.

**Onions:** White Onions and Red Onions steady. Yellow Onions steady next week. Utah and Northwest have started. PA sweets are here.

**Peas:** Supplies remain limited and prices remain high.

**Peppers:** Green supplies are improving and prices steady; red pricing steady. Hot House prices are slightly lower as production is improving.

**Potatoes:** New Crop Norkotahs are in all codes now. Burbanks will be back in stock in less than two weeks. Red Potatoes are out of the Midwest; prices steady this week. Yukon's will be from the Midwest and Canada; quality is good.

**Spring Mix, Arugula and Baby Spinach:** Quality issues and prorates are expected this week due to extreme heat. This will continue for at least 3 weeks. Spinach 4/2.5# and baby spinach being prorated.

**Squash:** Production from multiple regions and prices are lower. Hard-shell production is good and prices are steady.

### TOMATOES

**Tomatoes, rounds:** Availability continues to be good; most growers still show this being a short term change. Prices on all sizes are still coming down. MD and VA product no longer available; we will have product from CA, AL, and TN in codes to support volume. Vine Ripes are currently coming from TN and AL.

**Roma:** Mexican supplies remain good but the market is rebounding slightly. Inbounds next week will be slightly higher. We have Mexican and South Carolina supplies in codes.

**Grape and Cherry:** We have moved into GE grape and cherry tomatoes for next week. MD and VA supply is dwindling quickly and quality is an issue. Cherries are still tight so prices remain high. Grapes stable.



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### FRUITS

**Bananas:** Plantain and Banana supplies and prices are steady for this week. We are seeing tighter supplies of Green Plantains due to ship schedule disruptions.

**Berries:** Steady prices with only fair quality; sizing is small and shelf life limited. Stem berries will NOT be available this week. **Blueberry** prices are slightly higher again as we transition to all South American product. **Blackberry** prices remain elevated as production is slowly improving.

**Citrus:** Other lemon prices are steady this week with multiple regions now shipping. Valencia oranges done for the season; light supplies for next week. Navels have started in FL but very light supplies due to the hurricane. Navels from CA will start in about 2-3 weeks. CA Grapefruit are done for the season; some from FL in house now but very limited supply.

**Grapes:** CA production is going and prices are steady.

**Mangos:** Brazil is in full swing and prices remain low.

**Melons:** Cantaloupe and Honeydew supplies are steady but we have seen some fruit being slightly "green". Quality will improve and production from AZ will start soon.

**Stone Fruit:** Red and black plums from CA. Peaches will be coming from CA. Only a few growers still harvesting.

## NO CHANGES

**Cabbage:** Production from NY and Canada is steady. Prices are steady.

**Celery:** Markets remain low.

**Eggplants:** Good supplies and steady markets.

**Garlic:** Prices remain steady.

**Limes:** Markets are steady.

**Pineapples:** Markets are steady.

