



We make it **happen.**

Weekly Market Report

August 14, 2017

Check our **Homegrown Hub** Local Report for new items throughout the season!

What's New?

- **PA Sweet Onions** are here!
- **Local Concord Grapes** are here! Get them while they last; they won't be here for long!

Watch out! Important updates on these items.

- **Apples & Pears:** Pear supplies are very light. **Bosc** pears due early next week. **Bartletts** are in. **Granny Smith, Gala and Gold Delicious** supplies drying up; prices extremely high. Many varieties may gap before new crop is harvested.
- **Asparagus:** Supplies remain limited on XL and Jumbo; prices have eased on standard and large sizes. Growers are expecting relief in about 2 weeks.
- **AVOCADOS:** Bottom line is—Market is very strong with demand greatly exceeding supply. Alerts will be sent out as needed. Could be substitutions on sizes/specs. This could persist until September.
 - CA—field prices up. Inventories continue to decrease. Strong demand on all sizes and grade. Expect to pack CA Hass through August, with each week being less volume.
 - Peru—Very little volume arriving; should be done by mid-month.
 - Mexico—costs in the field are rising daily. Harvest is light; New Crop Fruit is taking 5 days to ripen.
- **Bananas:** Plantain supplies continue to be short. There have been ship delays, which exacerbate the problem. Prices will be higher next week; might experience brief gaps in supply.
- **Brussels Sprouts:** Extremely high prices as we gap between regions. Sizing and shape not ideal; 2 weeks until we see relief.
- **Limes:** Markets remain elevated. Storms in growing regions causing issues.
- **Squash:** Local production is in a brief gap as many growers are in between fields. Hard-shell supplies are limited and prices remain very high.



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NOTABLE UPDATES

VEGETABLES

Broccoli: Pricing is up a bit; good quality.

Celery: Markets lower.

Corn: Supplies are starting from NY and markets should stay steady.

Cucumbers: Prices are steady on field cucumbers. Hot House cucumber prices remain elevated as greenhouse struggle with production issues.

Eggplants: Good supplies and steady markets.

Garlic: Prices remain high but have eased somewhat. CA supplies are improving. Chinese availability has improved and prices are moderately lower.

Onions: **Red Onions** are steady this week. **Yellow Onions** steady. **New Crop Northwest Onions** will start shipping later next week. **PA Sweets** are here now.

Peas: Supplies and prices are steady.

Peppers: **Green** supplies are improving and prices lower; **red** pricing steady. **Hot House** prices are slightly lower as production is improving.

Potatoes: **New Crop Norkotahs** have started shipping in very low volume this week. Will be about a week or two before we are totally in new crop. **Red Potatoes** are out of the Midwest; prices steady this week. **Yukon's** will be from the NW and MW; quality is good.

Spring Mix, Arugula and Baby Spinach: **Spring Mix** quality is getting better; still keeping inventory low. **Arugula** and **Baby Kale** have had good quality. Baby Spinach and Clipped Spinach will have some quality issues due to Humidity and Heat. This will continue for another week. Pricing has gone up.

TOMATOES

Tomatoes, rounds: Supplies continue to be steady from MD and CA. Markets relatively flat as a result. In the coming weeks Eastern Shore production will decrease, but we anticipate a smooth transition to CA to cover any gaps. Currently have TN and AL product in Vine Ripe codes.

Roma: Supplies from Mexico are up and down due to weather and demand South of the border. Quality suffering; prices are changing daily as a result. Prices will begin to drop back down. Domestic Romas from TN and CA are coming on stronger and are helping to supplement the shortage in the market from Mexico.

Grape and Cherry: availability on both continue to remain stable. Quality is good and prices will remain stable.



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FRUITS

Avocados: CA—Fruit is peaking and heavy to 40/48. Small and 2# fruit continues to be a challenge. Quality continues to be very good as we move to Northern Santa Barbara. Harvest is in decline, but reasonable volume will be harvested for the rest of the month, then fizzle out in August. **Mexico** very little Negra, mostly #2 product. Flora Loca has started but the fruit is immature and what is available to harvest is limited. Pack out is mainly small sizes; large fruit in shorter supply. Large Mexican fruit will be a challenge until fruit sizes up. *Mexican municipalities are alternating days of harvest as not much available to pick right now, causing spikes in prices at the border.* **Peru:** Imported volumes are on the decline; season should be finished up in next 2 weeks.

We will see some sharp increases in prices next week, especially on large size #1 fruit.

Berries: Markets up a bit. Quality is only fair on smaller sizing. **Blueberry** prices are higher as production shifts to northern regions. **Blackberry** supplies are limited as weather in the South is causing many issues. **Raspberry** prices lower.

Citrus: Lemon prices lower as imports have started to fill the pipeline. **Valencia** orange prices are high and will remain high through the Fall.

Grapes: CA production is going but prices remain elevated.

Melons: Cantaloupe and **Honeydew** supplies have improved with new growing regions and prices are steady. **Watermelon** prices are steady.

Pineapples: Prices are expected to remain at these levels for a few weeks.

Stone Fruit: Nectarines and red and black plums from CA are in stock. Local peaches and nectarines in stock.

NO CHANGES

Beans: Green bean prices are steady. French bean supplies are steady.

Cabbage: Production from NY and Canada is steady.

Mango: Markets are steady; supplies from Mexico are steady.

Cauliflower: Prices steady with good quality.

Iceberg Lettuce: Prices lower; quality has been good.

Leaf Items: Steady pricing; quality is good

