



Weekly Market Report

January 8, 2018

Wishing everyone a very happy new year!

What's New?

◇ Fresh cranberries now in stock!

Watch out! Important updates on these items.

- **Asparagus:** Markets are much higher as air freight costs are elevated from holiday demand. Prices are expected to remain elevated for a few more weeks.
- **Beans:** **Green bean** markets remain elevated and are expected to stay that way for a few more weeks. **Snip bean** prices are higher as supplies of green beans are very limited. **French beans** are higher as cold temps in Guatemala have slowed production. 10x2 beans will be very limited.
- **Berries:** **Strawberries** are higher as cold weather in growing areas has slowed production. **Blueberry** prices are slightly higher. **Blackberry** prices are higher. **Raspberry** markets are higher. *Stem Berries will be in stock this week.*
- **Broccoli:** Markets are higher again as supplies are in a small gap.
- **Cabbage:** FL production is slow with colder temps; prices are much higher.
- **Cucumbers:** Prices are higher as domestic supplies wind down. Mexico production is slow and Honduras arrivals are just starting. Hot House Cucumber prices will be slightly higher.
- **Grapes:** We will be shipping all imported grapes. Prices are extremely high. This is expected for several weeks.
- **Green Onions:** Prices down a bit, but still very high. Will be a few weeks before we are back to normal.
- **Peppers:** **Green** prices remain very high. Limited supplies from FL and Mexico. **Red** prices are slightly higher. **Hot House Pepper** prices are steady.
- **Lemons:** Prices are higher as Mexico has finished earlier than expected and CA production is also light. Prices are expected to increase into Feb.
- **Watermelon:** Prices remain elevated but are expected to lower in a week or two.
- **Rapini:** Markets have eased some with better supply.
- **Romaine Hearts:** Higher pricing due to lower yields from the fields.



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NOTABLE UPDATES

VEGETABLES

Cauliflower: Prices are slightly lower.

Celery: Markets are steady but cost are higher due to freight.

Corn: Colder temps are slowing production and prices are higher.

Cucumbers: Prices are higher as domestic supplies wind down. Mexico production is slow and Honduras arrivals are behind due to the holidays. **Hot House cucumber** prices will be slightly higher.

Eggplant: Prices are higher due to slower production from Mexico and FL.

Garlic: Markets are steady but are expected to increase as demand is strong.

Herbs: Supplies are good and we are not expecting any issues with arrivals.

Iceberg Lettuce: Markets are steady but costs are higher due to higher freight rates.

Leaf Items: Steady pricing and good quality.

Lettuces, Processed: We are back to normal supply on these items; pricing will be lower this week.

Peas: Prices are steady on both snow and snap peas.

Peppers: **Green Pepper** prices are steady. **Red Pepper** prices are higher as production in Mexico is slow. **Hot house pepper** prices remain high as cold temps in Mexico are pushing markets.

Potatoes: **Russet Potato** market is steady. **Red Potatoes** are out of the Midwest; prices steady this week. **Yukons** are from Midwest and Canada; quality is good.

Salad Mixes: Supplies are back to normal; transportation costs have pushed prices higher.

Squash: Markets remain elevated as cold temps slowing production. **Hard-shell** prices are higher as we transition to imported product.

Spring Mix, Arugula and Baby Spinach: Cool weather and some ice in the growing region will impact availability and quality for next few weeks; limited supplies and fair quality. Spinach will be in short supplies as cold temps hit growing regions.

TOMATOES

Tomatoes, rounds: Supplies on round tomatoes remain near normal levels. Lighter demand should continue to adjust market pricing. Cooler weather in FL this week may have a mild impact on availability, but overall growing conditions are good and availability will continue to improve. XL tomatoes will continue to be more limited than smaller rounds. Vine ripe color will continue to be less of an issue; yellow and green tomato supplies are back to normal.

Roma: Market has settle in Mexico; product from FL is finally starting. Transportation is still an issue from the border for product coming from Mexico which is hindering some availability.

Grape and Cherry: Supplies are good and quality has not been an issue. There is currently higher demand on grapes which may create an increase in the market. Cherry demand is steady along with pricing.



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FRUITS

Apples & Pears: New crop apples and pears in stock with excellent quality.

Avocados: Market is steady on all sizes/grades. Prices at the border are lower. We will see avocado prices come down slightly. Trucks still remain an issue; may impact availability and costs. Organic avocados will see strong pricing.

Bananas: Plantain supplies remain short; there has been weather in the various growing regions limiting harvest volumes. Due to the recent shortages, growers are packing 25lb cartons vs. 50lb cartons. We will still be using new plantain codes: **BAN112**—Green 25lb. **BAN117**—Ripe 25lb. Banana supplies and quality are good.

Citrus: Navels are in stock now, market is softer this week. Pricing will be going down. FL **grapefruit** are in stock.

Lime markets are higher with increased transportation costs and limited supplies.

Mangos: Ecuador production is going. Prices are steady. Peru has started.

Melons: Cantaloupe markets remain elevated as supplies are limited from Guatemala. **Honeydew** markets are steady. **Watermelon** prices remain elevated but are expected to lower in a week or two.

Pineapples: Markets are slightly higher but still reasonable.

Stone Fruit: Peaches and apricots will be in stock next week. Cherries have started from South America. Pre-order only.

NO CHANGES

Brussels Sprouts: Markets are steady. Cost is higher due to freight. Good quality.

Onions: White Onions and **Red Onions** steady.